



FOR IMMEDIATE RELEASE

**NEW HIGH QUALITY, LOW COST APPROACH FOR ENERGY EFFICIENCY &  
FACILITY IMPROVEMENT PROJECTS TRANSFORMS INDUSTRY**

***New Energy Services Company a Division of DMI Corp (dba Decker Mechanical)***

LEWISVILLE, TX – November 16, 2009 – For decades, building owners and managers have been forced to choose between *price* and *performance* in their facility upgrade projects. Limited budgets, ineffective procurement options, and premiums for energy efficient solutions have made high performing buildings an elusive goal. This is no longer the case with Entegral Solutions Group ([www.entegralsolutions.com](http://www.entegralsolutions.com)), a newly-created division of DFW-based DMI Corporation (d.b.a. Decker Mechanical) that is combining high quality and low cost into a new industry-leading approach for purchasing energy and facility upgrades.

“We have seen a fundamental change in the way building owners and managers are thinking about building upgrades and energy conservation,” stated Klip Weaver, vice president for Entegral Solutions Group. “In the past, owners either chose a low cost route with standard equipment and the cheapest contractors, or they paid a healthy premium for a ‘performance based’ option that guaranteed energy savings. Now, we see owners demanding the performance while also becoming more discerning on the price they are willing to pay for that performance.”

Serving both the public and private sectors, Entegral Solutions Group provides building owners with traditional and performance-based turnkey facility renovations, improvement projects and consulting services focused on optimizing comfort, increasing operational efficiency and reducing the cost of energy, water and other natural resources. *The difference, though, is in the approach.*

According to Weaver, Entegral Solutions is not only capable, but also well-qualified to give owners precisely what they are seeking – the best project at the best price – due to the company’s unique combination of experience, effectiveness and efficiency.

“The combination of our mechanical contracting capabilities and our level of *experience* in the energy conservation industry is a first in Texas,” explained Weaver, whose 19 years of implementing energy conservation projects at universities, school districts, and government entities is one example of the company’s hiring philosophy. “Overall, Entegral Solutions’ leadership boasts a track record of more than \$500 million in energy conservation projects and 100 years of experience, which enables us to do a higher volume of work in the same amount of time. That is one of the key factors that enable us to fill the gap in the market.”

The other key factors that differentiate Entegral Solutions from other energy service companies are its *effective* industry practices and *efficient* business model that eliminates excessive overhead, which results in a simpler process, greater accountability, more project bang for the buck and an increase in verifiable cost savings for the owner.

“As a private, medium sized company with low overhead, we are able to push transparency and open-book pricing to the forefront of our industry,” said DMI President Wade Decker. “Simply put, our size, capabilities and unique experience are what make us able to deliver the highest quality, performance-based services and the best long-term results at the most competitive price in the industry.”

Perry Been, former Deputy Director for the State Energy Conservation Office (SECO), who recently joined Entegral Solutions Group, completely agrees. “After serving for almost 10 years at SECO and seeing the energy issues approached from many different angles, I find our open and transparent approach to energy efficiency solutions to be the best in the industry,” noted Been. “The flexibility to design a solution that best fits the owner’s needs is unique, cost effective and guarantees owner satisfaction.”

In addition to its core services of energy analysis, project development and design, and construction management, Entegral Solutions also offers the same commitment to quality and value with commissioning, retrocommissioning, and energy program management.

“At the end of the day, we just believe that performance should not come at a premium, which is why we formed Entegral Solutions,” stated Decker. “We know that owners deserve a high-quality project that is on time, on budget and achieves long-term performance goals without having to break the bank for it.”

For more information, go to [www.entegralsolutions.com](http://www.entegralsolutions.com). To speak with an energy services consultant, call the DMI Entegral Solutions office at (972) 325-1225.

#### **About DMI Entegral Solutions Group** [www.entegralsolutions.com](http://www.entegralsolutions.com)

Founded May 2009 as a division within DMI Corporation, Entegral Solutions offers superior value over traditional design and construction methods, more competitive cost than other options, and a complete portfolio of facility improvement and energy efficiency services that have not previously been provided by a single entity. Entegral Solutions Group serves both the private and public sectors, including school districts, higher education, state and local governments, hospitals and owner-occupied commercial buildings. Led by a team of energy services veterans, it is our rare combination of **experience, effectiveness and efficiency** that sets us apart and raises the standard for energy improvement projects. It’s about time.

#### **About DMI Corporation** [www.deckermechanical.com](http://www.deckermechanical.com).

DMI Corporation (d.b.a. Decker Mechanical) is a full service mechanical contractor serving the Dallas-Fort Worth area since 1984. Today, DMI is a multimillion-dollar operation with more than 200 employees in three divisions: service, boiler and construction. DMI has been involved with many facility improvement projects, including Dallas Museum of Art, Dallas City Hall, Dallas Central Library, Angelo State University, Austin State School, and every major school district in the DFW metroplex and North Texas area, as well as numerous K-12 throughout Texas.

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